The request enters FMX

Does your organization require approval?

No

Yes

Stage: **Pending my/other's approval**

Approved

Declined

Stage: **Declined**

Does this resource require estimating?

No

Yes

Stage: **Pending Estimate**

Estimate submitted.

Will you require estimate acceptance?

No

Yes

Stage: **Pending Estimate Acceptance**

Estimate accepted.

Estimate declined.

Does this resource require invoicing?

No

Yes

Stage: **Declined**

Stage: **Pending Invoice**

Invoice submitted.

Stage: **Pending Payment**

Paid in full.

Stage: **Finalized & upcoming**

Event occurs.

Stage: **Finalized & completed**